

# Company Brochure



## We Believe

Prudent management towards safety and efficiency should be emerged effortlessly by adopting smart practices and forward thinking.

Just focus on the root, all else will follow.

Team work is a key for success.

Trust needs time, consistency and professionalism.

## Our Commitment

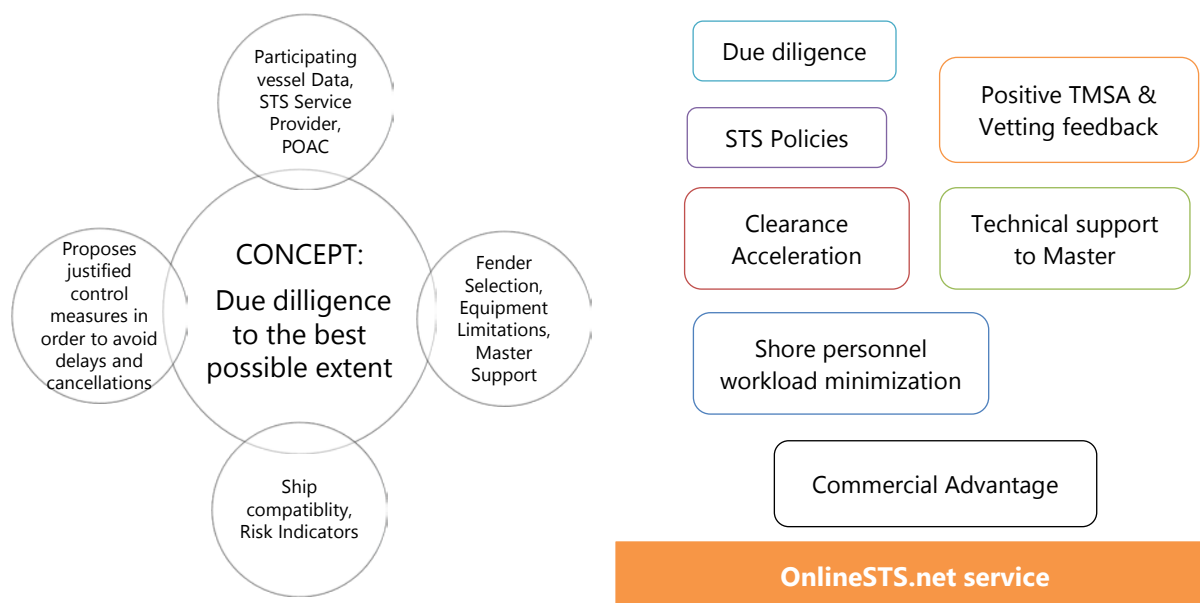
To maintain a high level of quality in our services and to follow our above mentioned believes.

## Company Profile

**DYNAMARINE** is dedicated to provide high quality consultancy services to the maritime community. It has services associated with technical studies, statutory compliance issues, condition surveys and risk management and has the experience to undertake specialized and innovative projects, supported also with a strong in-house software developing team.

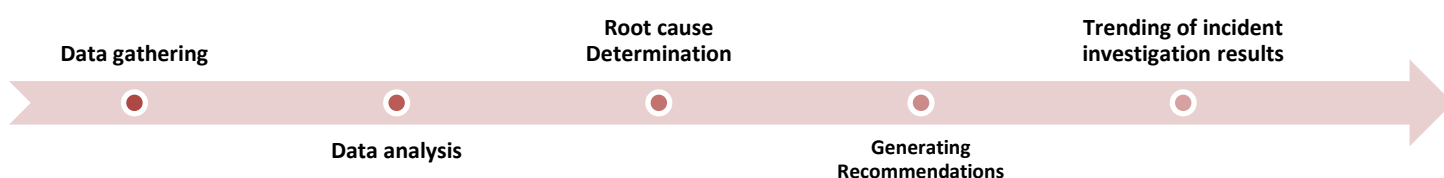
## onlineSTS.net Service

OnlineSTS.net is a suite of services and tools, addressed to tanker operators and oil cargo traders, related with the Ship to Ship transfer operations. The concept of these services and tools is to help users to estimate the involved risk, to act with due diligence and to follow prudent policies and procedures. Tasks like the clearance of nominated vessels, vessels compatibility analysis, quality assurance of STS Service Providers, record keeping and assessment of records can be successfully performed within the available timeframe and with minimum administration burden. The proposed methodologies take into account the commercial aspects of STS as well as the contractual obligations of ship owners according to their charter parties.



## STS incident investigation

DYNAMARINE provides an effective approach for investigating STS related incidents. DYNAMARINE utilizes a methodology by customizing and combining the best techniques. The approach to incident investigation caters to the unique needs of the marine industry, including human element; machinery and engineering; structural and security concerns.



## STS Training



### Simulation training centre

**DYNAMARINE** in cooperation with **"MARIA TSAKOS TCM Academy"** is organizing a Bridge simulator training course in Ship to Ship oil cargo transfer operations. The course is hosted in the facilities of "Maria Tsakos" TCM Academy and utilizes a state of the art full mission ship handling simulator from Kongsberg.



### Online course for STS operations



The AIM of the online course is to provide useful knowledge for STS due diligence, best practices and risk mitigation actions, especially in areas where specific attention is required. The course will be hosted in a web platform and will be presented in an interactive format, so that attendees will learn through live interactions with the system. Also real life scenarios on STS will be commented and reviewed. This course is addressed to deck officers, ratings, ship operators and safety and quality operators.

#### Preparing the operation

- STS Location
- Compatibility analysis
- The service provider
- STS equipment
- Person in Overall
- Advisory control

#### Policies and procedures ensuring safety in STS operations

- Facts and constrains
- Liabilities in STS operations
- Contractual relationship among involved parties
- Exercise of due diligence by the participants
- STS Joint Plan
- Fender Selection

#### Vetting issues Vetting

- Inspection concerns
- STS topics to be covered during inspection
- VIQ revised questions
- OCIMF requirements

#### Self-assessment procedures

- STS operations' existing regulations
- The meaning of self-assessment
- Measuring self-assessment performance
- Implementation of self-assessment

#### Incident investigation

- Case scenarios
- Identification of hazardous areas
- Incident investigation analysis
- Perspectives of incident

## STS STATUS



The STS STATUS is a certificate that describes the level of vessel compliance with IMO regulations and industry best practices for Ship to Ship transfer operations. It also includes information for technical management policies and procedures as well as crew training & preparedness.

The STS STATUS is the outcome from a physical inspection on board a vessel and the benefits are:



On board training with actual studies and material associated with crew preparedness

Commercial justification for vessel readiness and compliance

Unbiased confirmation for vessel compliance with latest industry practices

Quality beyond minimum requirements

Company reputation

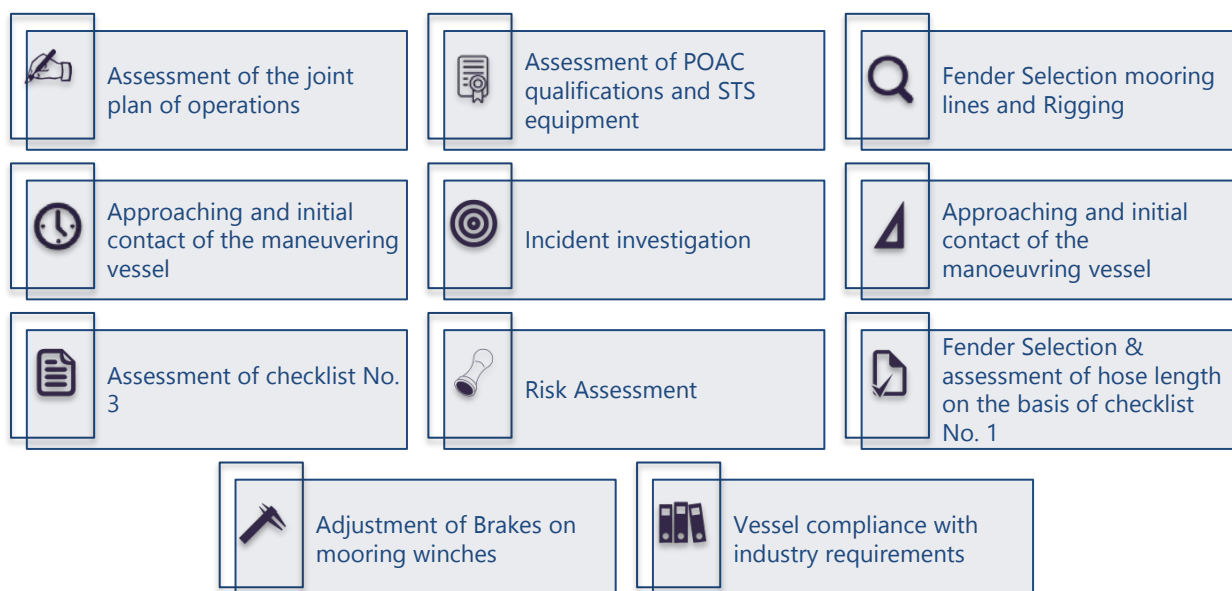
Risk minimization at STS operations



## STS drills – crew preparedness and competency

The human element is a critical parameter for the safe and effective implementation of an STS Operation. During the planning phase, senior officers should have the knowledge and capacity to assess the incurred risks, on the basis of industry requirements.

DYNAMARINE offers Ship-to-Ship drill exercises (60-120 minutes long) designed towards verifying mariner's preparedness. Senior officers should have the capacity to assess critical STS elements and other factors, on the basis of STS PLAN and latest OCIMF guidelines.

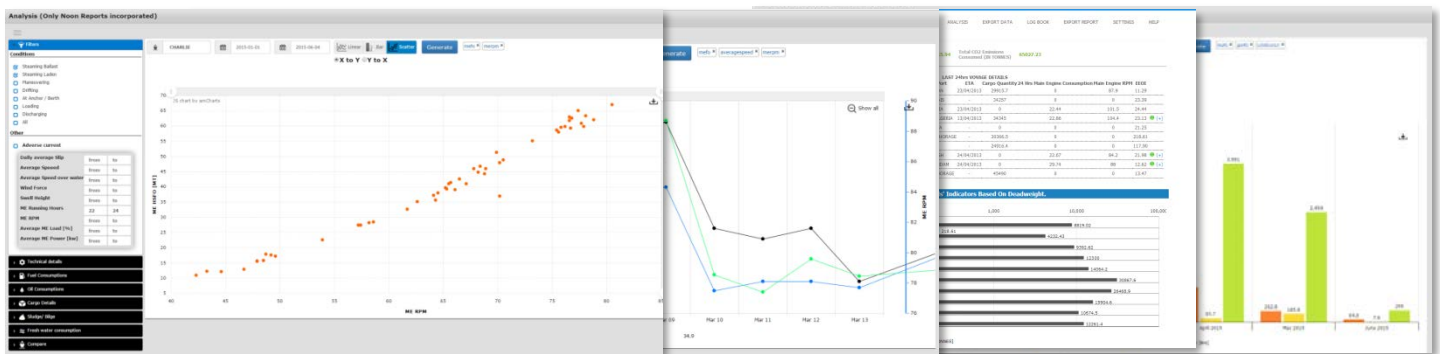


**The STS exercises-drills, offer to the ship-owners and their managers the opportunity to measure the level of preparedness of their crew and build up confidence of their crew performance.**

## MRV- Ready Emission Monitoring Platform

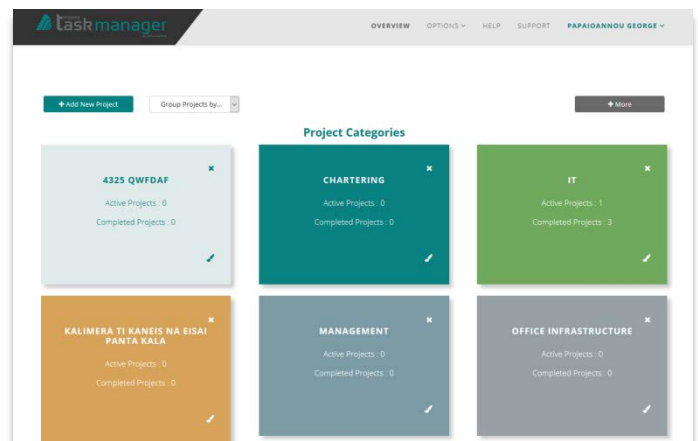
The DYNAMARINE "EMP" is now certified to be MRV-Ready and in compliance with the EU MRV IT requirements based on Regulation (EU) No 2015/757 able to provide our customers with:

- Reliable data gathering and inconsistency verifications;
- Comprehensive analytical tools for shore personnel;
- Valuable Benchmark tools for Operational efficiency;
- Automated MRV reports and other customized report templates that would qualify the Verification Process TODAY!

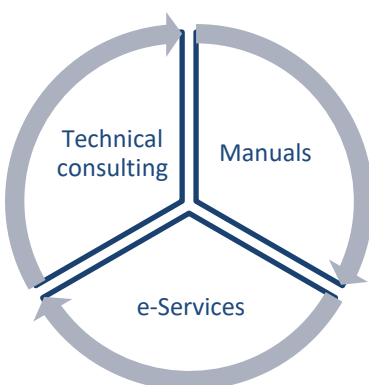


## Shipping Task Manager

DYNAMARINE developed a sophisticated shipping oriented task manager, in order to assist the management and the operators to have a clear view of the tasks progress and the personnel utilization.



## Other projects



Technical Management

ISM – ISPS Handling

Forensics: Reports of casualties related to structural and engineering damages

Conditional, S&P, FLAG, Class Inspections

Dry dock surveys - Auditing

Customized software development

FIRE PRE-PLANS - STS plans - SEEMP manuals - Water Ballast Treatment - SOPEP manual - Cargo Securing Manuals - Enhanced Survey Programs - Inclining

## Some of our clients

1. ALMI TANKERS SA
2. ANGLOEASTERN SHIP MANAGEMENT (SINGAPORE) (FOR BYZANTINE MARITIME VESSELS)
3. ARAB MARITIME PETROLEUM TRANSPORT CO (KUWAIT - EGYPT)
4. ARGYLE SHIPPING (UK) (FOR BYZANTINE MARITIME VESSELS)
5. ANDRIAKI SHIPPING CO LTD
6. ARCADIA SHIP MANAGEMENT CO LTD
7. ATHENIAN SEA CARRIERS LTD
8. BERNHARD SCHULTE SHIPMANAGEMENT (DE) GMBH (GERMANY)
9. BERNHARD SCHULTE SHIPMANAGEMENT CY (CYPRUS)
10. BERNHARD SCHULTE SHIPMANAGEMENT INDIA (INDIA) (FOR POLEMBROS SHIPPING VESSELS)
11. BERNHARD SCHULTE SHIPMANAGEMENT SIG (SINGAPORE)
12. BERNHARD SCHULTE SHIPMANAGEMENT UK (UNITED KINGDOM)
13. BYZANTINE MARITIME
14. CLAUS-PETER OFFEN TANKSCHIFFFREEDEREI (GERMANY)
15. CONSOLIDATED MARINE MANAGEMENT
16. DORIAN TANKERS
17. DORIAN LPG (UK)
18. EASTERN PACIFIC SHIPPING (SINGAPORE)
19. ELETSON CORPORATION
20. ENESEL SA
21. ENTERPRISES SHIPPING & TRADING
22. EURONAV SHIP MANAGEMENT (HELLAS) LTD
23. EURONAV SHIP MANAGEMENT SAS (BELGIUM)
24. GESTMAR TEHNIKA D.o.o
25. GOLDEN ENERGY TANKERS (THROUGH ENTERPRISES SHIPPING & TRADING)
26. GRACE MANAGEMENT SA
27. HALKIDON SHIPPING CORPORATION
28. HUMBOLDT SHIPMANAGEMENT (CHILE) (THROUGH ULTRATANK)
29. IBAIZABAL TANKERS (SPAIN)
30. IONIA MANAGEMENT SA
31. MARAN TANKERS MANAGEMENT INC
32. MARE MARITIME CO SA
33. MEDCARE SHIPPING SA
34. NAVIOS TANKER MANAGEMENT INC
35. NAVIGATOR GAS (THROUGH BSM UK)
36. OPTIMUM SHIP SERVICES LTD
37. POLEMBROS SHIPPING
38. PRODUCT SHIPPING AND TRADING
39. RHL HAMBURGER LLOYD TANKER GMBH CO KG (GERMANY)
40. RIDGEBURY TANKERS (USA) (FOR BSM CY MANAGED VESSELS)
41. SPRINGFIELD SHIPPING Co
42. THENAMARIS (SHIPS MANAGEMENT) INC
43. TMS TANKERS LTD
44. TMS GAS
45. TPL SHIPPING Co. (VIETNAM)
46. TSAKOS COLUMBIA SHIP MANAGEMENT SA
47. ULTRATANK (CHILE)
48. ULTRANAV (DENMARK – THROUGH BSM UK)
49. WESTERN SHIPPING PTE LTD (SINGAPORE)



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