

# DYNAMARINe invests on onlineSTS.net service to enhance safety and quality in Ship to Ship operations

Interview with Alexandros Glykas and Stylianos Perissakis, Directors of DYNAMARINe, Naval Architects & Marine Engineers Ph.D.

**With the aim to enhance the quality of shipping DYNAMARINe, a consulting company and software provider, has invested on a new relatively maritime activity, the Ship to Ship (STS) transfer operations.**

**Dr. Alexandros Glykas and Dr. Stylianos Perissakis, Directors of DYNAMARINe, describe the features and capabilities of onlineSTS.net service platform which was launched in 2010 by DYNAMARINe and explain the advantages of this innovative service for the shipping industry.**

**It is reminded that onlineSTS.net is a platform service of DYNAMARINe. The information contained in this platform is addressed to STS stakeholders whose vessels are engaged in STS operations.**



Dr. Alexandros Glykas, Managing Director of DYNAMARINe

onlineSTS.net to latest industry requirements in order to provide a state of the art service.

**- Dr. Glykas & Dr. Perissakis can you refer to your company's background and capabilities in Ship to Ship transfer activities?**

The company has a presence of 15 years. After 2007 the company entered the Ship to Ship transfer services which eventually led in the onlineSTS.net service from 2010. The onlineSTS.net service started as a vision in order to cover a gap in the industry, associated with due diligence practices, mainly from Tanker Operators. The Ship-to-Ship industry is currently under fine tuning. DYNAMARINe adapts

net should be considered instead, as a data providing scheme. This service does not set standards; Industry guidelines and MARPOL set the standards. Tanker owners set out their policies, and the onlineSTS.net service implements such policies. The service assists tanker owners to ensure that requirements are diligently fulfilled, while providing the ability to prove that they do so, during TMSA audits. DYNAMARINe believes in the value of the concept and supports quality of shipping through memberships and incentives at organizations such as HELMEPA, INTER-TANKO and the GREEN AWARD.



Dr. Stylianos Perissakis, Managing Director of DYNAMARINe

**- Are these services popular in Greek shipping?**

DYNAMARINe offers a wide range of services for Ship-to-Ship transfer such as risk assessment, training, drills and vessel inspections. As an example, we recently announced a simulator based training for seafarers and Mooring Masters, in association with TSAKOS Group state of the art simulator.

In the onlineSTS.net project, a large number of reputable companies have trusted our services and this number continuously increases. With more than 40 companies in our client list we can claim that our services are getting popular. Although the Greek market is very important and has a big share of our client list, we consider shipping as a worldwide market and our focus is to expand globally. Apart from Greece, we have clients from many countries abroad.

We consider our clients as members of a bigger movement towards enhancing safety and quality standards and thus it is a strategic decision to have a worldwide presence, which we believe this is a benefit for our Greek clients too.

**- Is onlineSTS.net service another vetting scheme?**

Unfortunately, this is a fault statement that we have heard many times. We are definitely not another vetting organization. OnlineSTS.net

**- How do you achieve to fulfill the market requirements for energy efficiency and other environmental developments such as MRV and ECAs rules?**

DYNAMARINe as a consulting company and software provider has developed an advanced emission monitoring platform for all ship types. This system complies with the market requirements defined by the MRV rules. Currently the company is also in the process to pre-verify the system and receive an MRV-ready certification. DYNAMARINe's scope is to provide the best possible quality in the services offered to ship owners and be ahead of new regulations and market requirements.

**- Finally, can you refer to your future plans?**

There is a lot of passion in order to continuously develop innovative products and turnkey solutions that enhance efficiency and quality of shipping. We believe that knowledge is a key factor for this and therefore currently we focus on enchanted tools for assessment, risk analysis, education, etc. Technology and software is a tool for our plans and as such, we invest in this area and integrate the correct proportion of technology in all of our products. Currently, a number of new products are developing, which will soon be announced.

We are open minded in testing new ideas and give to young people the opportunity to develop their skills and experience.

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